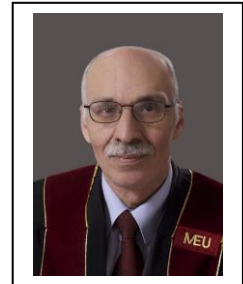


Date 13/09/2020

**ABDEL-AZIZ AHMAD AREF
SHARABATI**



PERSONAL INFORMATION

Title: Associate Professor In Business Department

Academic Rank: Associate Professor

Date & Place of Birth: July, 07, 1958

Nationality: Jordanian

Address: 5 Mustafa Al-Arousi Street, Al-Sahel, Swafyeh, Amman, Jordan

Phone No.: 00962976675764

e-mail: Asharabati@Meu.Edu.Jo

ACADEMIC QUALIFICATIONS

Degree	Major	Duration (From-To)	University	Country
Bachelor	BSc. Pharmacy	1979-1983	Shivaji University	India
MBA	Business Management	1998-2000	Al-Quds University - Jerusalem	Palestine
Ph.D.	Business Management	2004-2008	Amman – Arab University	Jordan

TEACHING EXPERIENCE

Duration	Rank	Institution	Department/Faculty	Country
2012-2016	Assistant	MEU	Business Faculty	Jordan

	Professor			
2016-Until Now	Associate Professor	MEU	Business Faculty	Jordan

OTHER EXPERIENCE

Duration	Rank	Institution	Department/Faculty	Country
1983-1985	Pharmacist	Royal Jordanian Medical Services	Pharmacy	Jordan
1985-1994	Medical Representative	Sandoz Pharma Services	Marketing and Sales	Jordan
1994-1998	Country Manager	Sandoz Pharma Services	Marketing and Sales	Palestine
1998-2005	Country Manager	Novartis Pharma Services	Marketing and Sales	Palestine
2005-20012	Pharmacy Products Whole Sale Company Owner and General Manager	Private Business	Marketing and Sales	Jordan
2014-2016	Consultant	Jerusalem Pharmaceutical Manufacturing Company	Consultant	Palestine and Jordan
2016-2017	General Manager	Jerusalem Pharmaceutical Manufacturing Company	General Manager	Palestine and Jordan

PUBLICATIONS

Published Researches:

1. Abdel-Aziz Ahmad Sharabati, Shawqi Jawad & Nick Bontis (2010). Intellectual capital and business performance in the pharmaceutical sector of Jordan. *Management Decision*, Vol. 48 No. 1, 2010, pp. 105-131, ©Emerald Group Publishing Limited. ASP Impact Factor 0.737, Thomson Reuters 1.078. **(Scopus and Thompson Reuters (ISI) (Q1)**
2. Kamel Mohamad Hawajrwh and Abdel-Aziz Ahmad Sharabati (2012). The Impact of Information Technology on Knowledge Management Practices. *International Journal of Business, Humanities and Technology*, Vol. 2, No. 7, December 2012, pp. 102-107. ISSN 2162-1357 (Print) 2162-1381 (Online). Cabell, **Ulrichsweb**, ProQuest, EBSCOhost, IndexCopernicus, Gale, DOAJ, and JournalSeek.
3. Abdel-Aziz Ahmad Sharabati and Kamel Mohamad Hawajreh (2012). The Impact of Organizational Information on Knowledge Management Practices. *International Journal of Business and Social Science*, Vol. 3, No. 24, Special Issue, December 2012, pp. 121-126. ISSN 2219-1933 (Print) 2219-6021 (Online). **ARC, ERA, IndexCopernicus**, Cabell, **Ulrichsweb**, EBSCOhost, IndexCopernicus, Gale, DOAJ, and JournalSeek.
4. Abdel-Aziz Ahmad Sharabati (2013). The Relationship between Human Capital and Jordanian Pharmaceutical Organizations' Business Performance. *International Journal of Academic Research in Business and Social Sciences*, January 2013, Vol. 3, No. 1, pp. 260-279. RePEc, UlrichWeb, Index Copernicus, **ERA**
5. Abdel-Aziz Ahmad Sharabati and Abdul-Naser Ibrahim Noor (2013). Structural Capital Development within Middle East University. *Journal of Advanced Social Research (JASR)*, January 2013, Vol. 3, No. 1, PP. 30-54. **EBSCO**.
6. Abdel-Aziz Ahmad Sharabati and Abdul-Naser Ibrahim Noor (2013). Intellectual Property Rights (IPRs) and Pharmaceutical Manufacturing Organizations' Business Performance. *Journal of Business Studies Quarterly (JBSQ)*, March 2013, Vol. 4, No. 3, pp. 112-128. **(ISI)** ProQuest, Cabell's Directory, Social Science Research Network, Cengage, Academic OneFile, Genamics JournalSeek, Google Scholar, Ulrich's International Periodicals Directory, EBSCOhost
7. Abdel-Aziz Ahmad Sharabati and Abdul-Naser Ibrahim Noor (2013). The Relationship between Human Capital Development and Middle East University's Business Performance. *European Journal of Business and Management (EJBM)*, March 2013, Vol.5, No.6, 2013, pp. 104-120. EBSCO, Index Copernicus, Ulrich's, ProQuest, JournalTOCS, PKP.
8. Abdel-Aziz Ahmad Sharabati (2013). The Relationship between Structural Capital and Pharmaceutical Organizations, Performance. *Far East Journal of Psychology and Business (FEJPB)*, April 2013, Vol. 11, No 1, pp. 33-49.
9. Abdel-Aziz Ahmad Sharabati, Abdul-Naser Ibrahim Nour, and Nasser Sajid Shamari (2013). The Impact of Intellectual Capital on Jordanian Telecommunication Companies' Business Performance. *American Academic & Scholarly Research Journal*, April 2013, Vol. 5, No. 3, Special Issue, pp. 32-46.
10. Abdel-Aziz Ahmad Sharabati (2013). The Relationship between Amman Stock

- Exchange (ASE) Market and Real Gross Domestic Product (GDP). *European Journal of Business and Management*, June 2013, Vol. 5, No. 16, pp. 51-63. EBSCO, Index Copernicus, Ulrich's, ProQuest, JournalTOCS, PKP.
11. Abdel-Aziz Ahmad Sharabati, Abdul-Naser Ibrahim Noor and Abdul-Aziz Farid Saymeh. The Relationship between Amman Stock Exchange (ASE) Sectors and ASE General Index Performance. *European Journal of Accounting Auditing and Finance Research*, June 2013, Vol. 1, No. 2, pp. 67-96. Cabells Directory, Ulrich, Open J Gate, New Jour, ECRTD, Proquest, DOAJ, Serials Solutions, Index Copernicus, Scirus, Journal Seek, University Digital Library
 12. Abdel-Aziz Ahmad Sharabati, Abdul-Naser Nour and Sameer Mousa Jabali (2013). Relational Capital and Jordanian Pharmaceutical Manufacturing Organizations' Business Performance. *European Journal of Business and Innovation Research*, June 2013, Vol. 1, No. 2, pp. 85-100. ISSN 2053-4019 (Print) 2053-4027 (Online), APS Impact Factor: 0.79. Cabells Directory, Ulrich, Open J Gate, New Jour, ECRTD, Proquest, DOAJ, Serials Solutions, Index Copernicus, Scirus, Journal Seek, University Digital Library.
 13. Abdel-Aziz Ahmad Sharabati, Abdel-Rahman Khaled Radi, Abdul-Naser Ibrahim Noor, Abdel-Bari Ibrahim Dorra and Kamel Mohammad Moghrabi (2013). The Effect of Intellectual Capital on Jordanian Tourism Sector's Business Performance. *American Journal of Business Management*, Vol. 2, No. 3, September 2013, pp. 210-221. JournalSeek, Global Impact Factor (GIF), Ulrich's, CrossRef, Open J- Gate , BASE, IndexCopernicus, LOCKSS, JournalTOCs, ZBW, PKP.
 14. Abdel-Aziz Ahmad Sharabati, Abdul-Naser Ibrahim Noor and Yacoub Adel Naser Eddin (2013). Intellectual Capital Development: A Case Study of Middle East University. *Jordan Journal of Business Administration*, Volume 9, No. 3, September 2013, pp. 567-602. Ulrich's, EBSCO.
 15. Abdel-Aziz Ahmad Sharabati, Hamzeh Salim Khraim, and Rami Atta Khateeb (2014). Relationship between Direct-to-Consumer Advertising and Consumers' Decision Making. *International Journal of Pharmaceutical and Healthcare Marketing*, May 2014, Vol. 8, Issue. 2, pp. 178-192. © Emerald Group Publishing Limited. (Scopus) (Q4). **Citation index: 0.85**
 16. Abdel-Aziz Ahmad Sharabati and Saed Jamal Fuqaha (2014). The Impact of Strategic Management on the Jordanian Pharmaceutical Manufacturing Organizations' Business Performance. *International Review of Management and Business Research*, June 2014, Vol. 3, Issue. 2, pp. 668-687. ISI, Cross Ref DOI, ProQuest, WorldCat, ndex Copernicus, Ulrichsweb.
 17. Kamel M. Moghrabi, Abdel-Aziz Ahmad Sharabati, and Mohamoud Khader (2014). Impact of Manager's Skills Profile on his Managerial Behavior: A Case Study of Jordan Kuwait Bank, *International Review of Management and Business Research*, June 2014, Vol. 3, Issue. 2, pp. 688-704. www.irmbjournal.com. ISI, Cross Ref DOI, ProQuest, WorldCat, ndex Copernicus, Ulrichsweb.
 18. Mahmoud Ibrahim Nour, Abdel-Aziz Ahmad Sharabati, and Mohand Fayiz Al-Dweikat (2014). The Impact of Global Financial Crisis on Presented and Returned Checks in Jordan. *Journal of Economics and Sustainable Development*, September 2014, Vol.5, No.20, pp. 108-122. EBSCO, Index Copernicus, Ulrich's, ProQuest, JournalTOCS, PKP,

EZB, SCI-Edge, Open J-Gate, OCLC WorldCat, NewJour, Google Scholar

19. Abdel-Aziz Ahmad Sharabati, Hazem Al-Khateeb, Hazem Bader Alkhatib, Abdel-Aziz Sharabati, Alaa Alhorani, Mohammad Tabieh, Tala Qtaisht, Ziad Obeidat (2015). The Impact of the Global Financial Crisis on the Jordanian GDP. **Global Advanced Research Journal of Management and Business Studies**, November 2015, Vol. 4(9) pp. 398-406. Available online <http://garj.org/garjmbs/index.htm>. **Impact Factor (ISI) 1.171, Scopus.**
20. Abdel-Aziz Ahmad Sharabati, Nasser Sajid Shamari, Abdul-Naser Ibrahim Nour, Abdel-Bari Ibrahim Durra, and Kamel Moghrabi (2016). The Impact of Intellectual Capital on Business Performance in Kuwaiti Telecommunication Industry. **International Journal of Business Performance Management**, May 2016, Vol. 17, No. 4, pp. 428-446. **Inder science (Scopus) (Q3).**
21. Abdul Naser I. Nour, Abdel-Aziz A. Sharabati, and Mohammad M. Nahawi (2016). The Impact of Total Quality Management and Cost Management Techniques in Improving Performance of Jordanian Shareholding Industrial Companies. **Strategic Visions**, June 2016, Vol. 3, Issue 12, 82-121.
22. Yacoub Adel Nasereddin and Abdel-Aziz Ahmad Sharabati (2016). Universities' Leadership Style in the Light of Governance Principles. **International Review of Management and Business Research**, September 2016, Vol. 5, Issue: 3, pp. 1052-1073. **ISI, Cross Ref DOI, ProQuest, WorldCat, ndex Copernicus, Ulrichsweb.**
23. Hamza Sultan El-Tamimi, Abdel-Aziz Ahmad Sharabati, Nidal Amin AL-Salhi, and William Hanna Alkunsol (2016). The Effect of Supply Chain Management on Jordanian Pharmaceutical Industry Competitive Priorities. **Asian Research Journal of Business Management**, December 2016, Vol. 4, Issue 2, pp. 1-22. **(ISI)**
24. Mohamad M. Hieleh, Tamara Yacoub Nasereddin, and Suheir Mustafa Hussein, and Abdel-Aziz Ahmad Sharabati (2017). The Effect of Using Class PC and Interactive Board on Students' Academic Achievement and Creative Thinking: Applied Study on 2nd Grade Science Students at Private Schools. **International Journal of Interactive Communication Systems and Technologies (IJICST)**, July-December 2017, Vol. 7, Issue 2, pp. 1-23. **(INSPEC). IGI.**
25. Abdel-Aziz Ahmad Sharabati, Majed M. Isa, Osama Abdel-Aziz Sharabati, Zeina Mamoun Salah, and Nahla Numan Aql (2018). A Novel Approach for Polysaccharide Based Aerogels Preparation as a Drug Carrier. **Merit Research Journal of Medicine and Medical Sciences** (ISSN: 2354-323X) Vol. 6(7) pp. 231-240, July 2018. Available online <http://www.meritresearchjournals.org/mms/index.htm>. **Thompson Reuters (ISI).**
26. Abdel-Aziz Ahmad Sharabati (2018). Effect of corporate social responsibility on Jordan pharmaceutical industry's business performance. **Social Responsibility Journal**, Vol. 14 Issue: 3, pp.566-583, <https://doi.org/10.1108/SRJ-12-2016-0221>. **(Emerging Sources Citation Index (Clarivate Analytics)). (Scopus) (Q2).**
27. William Hanna Al Kunsol, Abdel-Aziz Ahmad Sharabati, Nidal Al-Salhi, and Hamza Tamimi (2019). Lean Six Sigma effect on Jordanian Pharmaceutical Industry's Performance. **International Journal of Lean Six Sigma**, Vol. 10 Issue: 1, pp.23-43, <https://doi.org/10.1108/IJLSS-01-2017-0003>. March, 2019. **(Thomson Reuters**

Emerging Sources Citation Index). (Scopus). (Q1).

28. Abdel-Aziz Ahmad Sharabati, Prof. Mohamad M. Hileh, and Hesham Abu-Saymeh, (2019). Effect of Service Quality Graduates' Satisfaction. **Quality Assurance in Education**, Vol. 27, No. 3, pp. 320-337. <https://doi.org/10.1108/QAE-04-2018-0035>. (Emerging Sources Citation Index (Clarivate Analytics). Thomson Reuters Emerging Sources Citation Index. (Scopus) (Q2).
29. Abdalnaser Ibrahim Nour, Abdel-Aziz Ahmad Sharabati, and Khitam Mahmoud Hammad (2020). Corporate Governance and Corporate Social Responsibility Disclosure. **International Journal of Sustainable Entrepreneurship and Corporate Social Responsibility (IJSECSR)**. Vol. 5, Issue 1, pp. 20-41. DOI: 10.4018/IJSECSR.2020010102. IGI. [Cabell's Directories](#).

Books:

30. Awad, A. W., Awwad, B. S., & Sharabati, A. A. (2021). Evaluating Mergers as a Tool to Strengthen and Modernize the Palestinian Banking System: An Analytical Study of Palestinian Local Banks 2010-2017. In Albastaki, Y. A., Razzaque, A., & Sarea, A. M. (Ed.), *Innovative Strategies for Implementing FinTech in Banking* (pp. 201-221). IGI Global. <http://doi:10.4018/978-1-7998-3257-7.ch13>.

CONFERENCES

Author/s (In Order)	Title	Conference	Country	Date
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Conferences' Papers (Presented and Published):

31. The Effect of Intellectual Capital on Jordanian Pharmaceutical Organizations. Dr. Abdel-Aziz Abdel-Aziz Ahmad Sharabati (2008). The Effect of Intellectual Capital on Jordanian Pharmaceutical Organizations. **Joint Arab Pharmaceutical Conference and Jordanian Pharmaceutical Conference**, Amman – Jordan, 10-12 April 2008.
32. Abdel-Aziz Ahmad Sharabati (2008). The Role of Pharmacists in Pharmaceutical Care Quality Assurance. **Joint Arab Pharmaceutical Conference and Jordanian Pharmaceutical Conference**, Amman – Jordan, 10-12 April 2008.
33. Shawki Jawad Naji and Abdel-Aziz Ahmad Sharabati (2010). The Influence of Intellectual Capital on the Performance of Jordanian Pharmaceutical Organizations. **Intellectual Capital Development Conference**, Ministry of Islamic Affairs, Planning and Development Sector, Kuwait, 18-20, January 2010, pp. 564-579.
34. Abdel-Aziz Ahmad Sharabati (2012). The Relationship between Intellectual Capital and Business Performance of Pharmaceutical Manufacturing Organizations in Jordan. **International Pharmaceutical Conference**, 17-19 October 2012, (ZTIPC 2012), p. 35.
35. Abdel-Aziz Ahmad Sharabati, Abdul-Naser Ibrahim Nour and Nasser Sajid Shamari (2013). The Impact of Intellectual Capital on Jordanian Telecommunication Companies' Business Performance in the Light of External Environment. **International Conference on Information Systems and Technology Management for Innovation and Regional Development**, 27-28 March, 20013. Middle East University, Amman - Jordan.
36. Abdel-Aziz Ahmad Sharabati and Abdul-Naser Ibrahim Noor (2013). Human Capital Indicators within Middle East University. **Human Capital in Knowledge Economy**

- Conference*, 22-25 April 2013. Al-Zaytoonah University, Amman - Jordan.
37. Abdel-Aziz Ahmad Sharabati and Abdul-Naser Ibrahim Noor (2013). The Effect of Human Capital and Research and Development on the Performance of Jordanian Pharmaceutical Sector. *Second International Conference for the Faculty of Business Administration*, 23-25 April 2013. Mu'tah University, Amman - Jordan.
38. Abdel-Aziz Ahmad Sharabati and Abdul-Naser Ibrahim Noor (2013). Relational Capital Development within Middle East University. *The 2nd International Conference for Economics, Business, and Financial Challenges in MENA & GCC Countries (ISJSE)*, 29-31 May 2013. Istanbul - Turkey.
39. Abdel-Aziz Ahmad Sharabati and Abdul-Naser Nour (2013). The Impact of "Innovation and Creation", "Research and Development" and "Intellectual Property Rights" on Jordanian Pharmaceutical Manufacturing Industry's Business Performance. *First International Conference on Understanding Global Business Environment: Its Economic, Financial, Accounting, Marketing, and IT Dimensions*, 30-31 October 2013, University of Jordan. Amman – Jordan.
40. Abdul-Naser Ibrahim Nour, Abdel-Bari Ibrahim Durra, Soud Almahamid, Abdel-Aziz Ahmad Sharabati, and Ala'a Al Mtour (2013). The Influence of Strategic Management on Jordanian Banks' Business Performance: Using Balanced Scorecard (BSC). *International Conference on New Visions for Information and Communication Technology (ICNVICT)*, November 5-7, 2013, Middle East University, Amman, Jordan.
41. Kamel Moghrabi, Abdel-Aziz Ahmad Sharabati, and Mahmoud Khader (2013). Impact of Manager's Skills Profile on his Managerial Behavior: A Case Study of Jordan Kuwait Bank. *International Conference on New Visions for Information and Communication Technology (ICNVICT)*, November 5-7, 2013, Middle East University, Amman, Jordan.
42. Iyad Dalbah, Abdel-Aziz Ahmad Sharabati, Abdel-Naser Nour, Ahmad Zamil (2014). Degree of implementing Strategic Planning at Arab American University as Perceived by its Employees. The Fourth International Arab Conference on Quality Assurance in Higher Education (IACQA2014). *Zarka University*, 1-3 April 2014.
43. Abdul-Naser Ibrahim Nour, and Abdel-Aziz Ahmad Sharabati (2014). Impact of Global Financial Crisis on Amman Stock Exchange (ASE) Market. Sustainable Development is Important for Economic Development. The Fourth Scientific Conference: Sustainable Development as Requirement for Economic Development, *Isra University*, 16-17 April 2014. مجلة كلية بغداد للعلوم الاقتصادية الجامعة العدد الخاص بالمؤتمر العلمي المشترك
44. Abdel-Aziz Ahmad Sharabati (2014). The Effect of Global Financial Crisis on Jordanian Economy. Crisis Management in a Changing World, *Al-Zaytoonah University*, 21-24 April 2014.
45. Firas Mosalam Al-Kaidah, Abdel-Aziz Ahmad Sharabati, and Imad Adnan Al-Aani (2014). The Impact of Marketing Micro-environment on Quality of Services Offered by Middle East University: Academic Members' Perspective. The 8th International Scientific Conference: Contemporary Business Environment Strategies: Novel Visions and Ever-changing ideas, *Philadelphia University*, 29-30 April 2014.
46. Abdel Naser Ibrahim Nour, Abdel-Aziz Ahmad Sharabati, Mudar Abdel-Latif, and Ahmad Adnan AlArmouti (2014). Do Jordanian Manufacturing Shareholders Companies

- Listed in Amman Stock Exchange (ASE) - Show Sustainable Development Elements within their Financial Reports? The Second International Conference - Business Dilemma: Green, Ethical and Performance Requirements, **Jordan University**, 27-29 May 2014.
47. Abdel Naser Ibrahim Nour, and Abdel-Aziz Ahmad Sharabati (2014). The Impact of Total Quality Management and Cost Management Techniques in Improving Performance of Jordanian Shareholding Industrial Companies. The 10th International Scientific Conference, The Faculty of Economics and Administrative Sciences, **Zarqa University**, Zarqa – Jordan, December 3ed-4th, 2014.
48. Haitham Shibli, Amjad Twaikat, Abdel-Aziz Sharabati, and Saleh Al-Namat (2015). The Impact of Quality of Human Resource Information System on Employment Performance. Business Organizations' future challenges and opportunities conference, 27-29/4/2015, **AL-Balqa' Applied University**, Amman – Jordan.
49. Abdel Aziz Sharabati, Mahmoud Al-Wadi, and Abdel-Naser Noor (2015). The Jordanian Universities Competencies Tests – Comparative Study. The Fifth International Arab Conference on Quality Assurance in Higher Education (IACQA2014). 3-5/3/2015, **Sharja University**, UAE.
50. Abdel-Aziz Ahmad Sharabati and Abdalla Darwish (2018). Impact of Total JIT on Competitive Advantage of Multinational Fast Food Restaurants. 12th International Conference on Challenges in Industrial Engineering and Operations Management, Ankara Yıldırım Beyazıt University (AYBU), **Ankara, Turkey**, 11-12 Sep 2018. WWW.NCMCONFERENCES.COM.
51. Sara Y. Nasereddin, Abdel-Aziz Ahmad Sharabati, and Saleem Shareef (2019). The Impact of Public Relations on Citizen's Development. 2nd Middle East International Conference "Strategic Awareness and Governance", 1-2nd April 2019, Amman, Jordan.
52. Yacoub Adel Nasereddin and Abdel-Aziz Ahmad Sharabati (2019). Comprehensive Governance. 2nd Middle East International Conference "Strategic Awareness and Governance", 1-2nd April 2019, Amman, Jordan.
53. Abdel-Aziz Ahmad Sharabati, Yacoub Adel Nasereddin, and Rasha Ibrahim (2019). Relationship between Strategic Thinking and Strategic Planning. 2nd Middle East International Conference "Strategic Awareness and Governance", 1-2nd April 2019, Amman, Jordan.
54. Abdel-Aziz Ahmad Sharabati and Yacoub Adel Nassereddin (2019). Relationship between Strategic Management and Governance. 2nd Middle East International Conference "Strategic Awareness and Governance", 1-2nd April 2019, Amman, Jordan.
55. Abdel-Aziz Ahmad Sharabati, Mahmoud Hussain Alwadi, and Hussam Mohamad Ali, and Nart Walid Mola. The Effect of Services Quality on Brand Loyalty of Jordanian Hotels. 2nd Middle East International Conference "Strategic Awareness and Governance", 1-2nd April 2019, Amman, Jordan.
56. Abdel-Aziz Ahmad Sharabati, Mahmoud Al-Wadi, and Mohamad Othman (2019). Advantages and Disadvantages of Social Media Tools. Fatabayyano Conference, 23 April 2019, Amman Jordan. وسائل التواصل الاجتماعي (نعمة أم نقمة)، الدكتور عبد العزيز أحمد الشرباتي. والأستاذ الدكتور محمود الوادي والدكتور محمد عثمان. مؤتمر فتابيانو، 23 نيسان 2019، عمان، الأردن.

57. Mahmoud Al-Wadi, and Abdel-Aziz Ahmad Sharabati (2019). Islamic Ethics in Social Media Communication. Fatabayyano Conference, 23 April 2019, Amman Jordan. الأخلاقيات الإسلامية لاستخدام وسائل التواصل الاجتماعي الحديثة. الأستاذ الدكتور محمود حسين الوادي والدكتور عبد العزيز أحمد الشرباتي. مؤتمر فتابيناوا، 23 نيسان 2019، عمان، الأردن.
58. Abdel-Aziz Ahmad Sharabati and Nidal Amin Al-Salhi. Islamic Corporate Social Responsibility and Organizational Performance.

Researches (Pipeline) Submitted and under Evaluation:

59. Islamic Corporate Social Responsibility Initiatives (ISRI). Abdel-Aziz Ahmad Sharabati.
60. The Effect of Israeli West Bank Barrier (Wall) Apartheid on Palestinian Society from Economic and Social Aspects Abdel-Aziz Ahmad Sharabati and Nadia Nasser Sharabati. **Dirasat.**
61. Impact of Total JIT on Competitive Advantage of Multinational Fast Food Restaurants. Abdel-Aziz Ahmad Sharabati, Abdallah Hussain Darwish, Abdel-Naser Ibrahim Nour, and Azmi Wasfi Awad. **Int. J. of Services and Operations Management.**
62. Supply Chain Control Tower and Competitive Advantage. Abdel-Aziz Ahmad Sharabati and Sharief Ahmad Al-Atrash, and Iyad Yousef Dalbah. **International Journal of Pharmaceutical and Healthcare Marketing.**
63. Improving Sustainable Development through Supply Chain Integration: An Evidence from Jordanian Phosphate Fertilizers Manufacturing Companies. Abdel-Aziz Ahmad Sharabati, Mahmoud Nabil Nazzal, and Omar Mohammad Bwaliez, Azmi Wasfi Awad. **Journal of Humanitarian Logistics and Supply Chain Management.**

MEMBERSHIPS OF SCIENTIFIC AND PROFESSIONAL SOCIETIES

Professional and Scientific Society Membership:

Member of the Jordanian Pharmaceutical Association.

Head of Indian Graduates Co-operation Society – Jordan.

Member of Hebron Forum – Amman – Jordan.

Member of Medical Association – Gaza – Palestine.

Member of Thalassemia Society (Board) – Ramallah – Palestine.

Member of the Licensing Executives Society (LES) – Arab Countries.

Member of Novartis Management Team for the Middle East and Africa from 1998 to 2005.

Member of American Association of International Researchers (AAIR), New York, United States of America.

Board Member of Stichting Islamic Reporting Initiative (IRI) Reporting Standard (IRI Reporting Standard Foundation) Islamic Reporting Initiative (IRI) and other related Corporate Social Responsibility (CSR) activities worldwide. THE NETHERLANDS.

UNIVERSITY COMMITTEES



FI70, Rev. b

Ref.: Deans' Council Session (10/2016-2017), Decision No.: 128, Date: 05/11/2016

Middle East University Committees and Others:

1. University Measurements, Assessment and Evaluation Committee 2016/2017.
2. University Governance Committee 2016/2017.
3. International Tourism Conference (Organizing and Financial Committees) (member), MEU, Amman – Jordan.
4. Organizing Committee and Master of Ceremony "Money Laundry Scientific Day 08 May, 2013", MEU, Amman – Jordan.
5. Co-Chair "The 2nd International Conference for Economics, Business, and Financial Challenges in MENA & GCC Countries (ISJSE), 29-31 May, 2013", Istanbul - Turkey.
6. Business Faculty Students Competencies Test Committee for Academic Years 2013/2014, 2014/2015, 2015/2016, 2016/2017, 2017/2018. Head of the committee.
7. University Students Competencies Test Committee for Academic Years 2013/2014, 2014/2015, 2015/2016, 2016/2017, 2017/2018. Member.
8. Business Faculty Quality Assurance Committee 2013/2014
9. Business Faculty Programs Planning Committee 2013/2014
10. Social Cultural Responsibility and Activities Committee 2013/2014
11. Scientific Research Committee 2013/2014
12. Academic Programs Efficiency Measurement 2013/2014
13. Social Affairs Committee 2013/2014
14. Strategic Planning committee 2013/2014
15. Topics Qualifying Committee 2013/2014

Furthermore, many other committees.

WORKSHOPS ATTENDED

WORKSHOPS OFFERED

Attended and participated in more than 70 Scientific and Professional Congresses, Conferences, Symposiums, Seminars and Courses e.g.:

No.	Training & Courses	Place	From	To	
1	Basic Training Course (Products and Skills)	Cairo - Egypt	5-Jan-1986	23-Jan-1986	Sandoz
2	Professional Selling Skills	Amman - Jordan	13-Sep-1986	18-Sep-1986	Sandoz
3	Advanced Selling Training Seminar	Cairo - Egypt	13-Sep-1987	17-Sep-1987	Sandoz
4	Running Successful Meeting & PSS II	Limassol - Cyprus	7-Dec-1987	12-Dec-1987	Sandoz
5	Product Training Symposium (MIA)	Nicosia - Cyprus	19-Apr-1990	20-Apr-1990	Sandoz
6	Effective First Line Manager	Cesme-Izmir-Turkey	6-May-1990	10-May-1990	Sandoz
7	Product Training Seminar (SRD)	Cairo - Egypt	28-Jul-1990	31-Jul-1990	Sandoz
8	Medical Representative Development Seminar	Basel - Switzerland	1-Jul-1991	5-Jul-1991	Sandoz
9	Product Training Seminar (LOM)	Cairo - Egypt	25-Nov-1991	27-Nov-1991	Sandoz
10	Product Training Seminar (LAS)	Cairo - Egypt	17-Feb-1993	18-Feb-1993	Sandoz
11	Representing Ethical Pharmaceutical (REP)	Cairo - Egypt	10-May-1993	13-May-1993	Sandoz

12	Product Advanced Training Seminar (LAS)	Amman - Jordan	1-Apr-1994	2-Apr-1994	Sandoz Ph
13	Product Training Seminar (SIM) Derm.	Cairo - Egypt	6-Nov-1994	8-Nov-1994	Sandoz Ph
14	Product Training Seminar (SIM/Neoral)	Cairo - Egypt	27-Mar-1995	30-Mar-1995	Sandoz Ph
15	Transplantation Training Seminar (Neoral)	Cairo - Egypt	2-Jan-1996	4-Jan-1996	Sandoz Ph
16	Training Seminar (Oncology)	Cairo - Egypt	7-Jan-1996	11-Jan-1996	Sandoz Ph
17	Leadership & Coaching	Cairo - Egypt	17-Jun-1996	18-Jun-1996	Sandoz Ph
18	First Line Management	Cairo - Egypt	21-Jun-1996	22-Jun-1996	Sandoz Ph
19	Negotiation Skills	Cairo - Egypt	30-Jul-1996	1-Aug-1996	Sandoz Ph
20	Product Training Seminar	Amman - Jordan	24-Feb-1997	3-Mar-1997	Novartis P
21	Team Building Conference	Limassol - Cyprus	13-May-1998	14-May-1998	Starmansh
22	Change Management (Changing Paradigm)	Amman - Jordan	29-Jul-1998	30-Jul-1998	Starmansh
23	Effective Selling	Ramallah	12-Aug-1998	2-Sep-1998	AFAQ Cer
24	Novartis Call Excellence - 3	Dead See - Jordan	2-Apr-2001	4-Apr-2001	Novartis P
25	Developing Performance: Coaching	Hatta Dubai UAE	13-Nov-2001	15-Nov-2001	Achieve G
26	Train the Trainer Seminar (Core Selling Skills)	Sharm El-Sheikh - Egypt	26-Jul-2002	29-Jul-2002	Novartis P
27	NCE4 - Coaching	Amman - Jordan	24-Sep-2002	26-Sep-2002	Novartis P
28	Professional Sales Negotiation (RX)	Dubai - UAE	7-Oct-2002	10-Oct-2002	Achieve G
29	Professional Sales Negotiations: Institutional Negotiation	Dubai - UAE	3-Jun-2003	4-Jun-2003	Achieve G
30	Hermann Brain Dominance Instrument (HBDI): Disc®	Beirut - Lebanon	1-Jun-2003	2-Jun-2003	Hermann I
31	Situational Leadership II (SL II): Coaching and Counseling	Beirut - Lebanon	3-Jun-2003	5-Jun-2003	Ken Blanc
32	Novartis Code of Conduct: Learn it and Live it	Amman - Jordan	1-Oct-2003	2-Oct-2003	Novartis P
33	Novartis Promotional Practices and Guidelines (NP4)	Amman - Jordan	1-Oct-2003	2-Oct-2003	Novartis P
34	Corporate Citizenship	Amman - Jordan	1-Oct-2003	2-Oct-2003	Novartis P
35	NPhS Middle East Board Meeting (Leading Change)	Dubai - UAE	23-Mar-2004	24-Mar-2004	Novartis P
36	Performance Frontier: Coaching Program	Amman - Jordan	21-Sep-2004	23-Sep-2004	Novartis P
37	Performance Frontier: Becoming the Best in Class	Dubai - UAE	18-Oct-2004	21-Oct-2004	Achieve G
38	Academics Members Performance Development Programs	Amman - Jordan	16-Mar-2013	18-Mar-2013	Middle Ea
39	Academics Members Performance Development - I	Amman - Jordan	16-Sept-2013	18-Sept.-2013	Middle Ea
40	Project Management Serious Game	Amman - Jordan	8-Nov-2015	11-Nov-2015	Process &

NB: Congresses/conferences and seminars that Organized by me are not included within the list.

RESEARCH INTERESTS

Intellectual Capital Management, Innovation Management, Operation Management, Supply Chain Management, International Business Management, and Marketing Pharmaceutical Products.

LANGUAGES

Arabic is the mother tongue
Professional in English



OTHER COMMUNITY ACTIVITIES

Other many committees including:

Journal Reviewer (Referee) at:

1. International Journal of Educational Research and Development.
<http://academeresearchjournals.org/journal/ijerd>.
2. Int. J. of Business Performance Management. <http://www.inderscience.com>
3. Int. J. of Business Performance and Supply Chain Modeling.
<http://www.inderscience.com>.
4. Int. J. of Management Development. <http://www.inderscience.com>.
5. Int. J. of Intellectual Property Management. <http://www.inderscience.com>.
6. Int. J. of Healthcare Technology and Management. <http://www.inderscience.com>.
7. African Journal of Business Management. www.academicjournals.org/
8. Research in Business and Management Journal.
9. Herald Journal of Geography and Regional Planning.
www.heraldjournals.org/hjgrp.
10. Innovation: Management, Policy & Practice. <http://ojs.e-contentmanagement.com/index.php/IMPP>.
11. International Journal of Learning and Intellectual Capital (IJLIC).
<http://www.inderscience.com/ijlic>.
12. Academic Journals: Academic Research Journals. Human Resource Management Academic Research Society Journals include.
<http://hrmars.com/index.php/pages/detail/Journals>:
13. International Journal of Academic Research in Business and Social Sciences
14. International Journal of Academic Research in Accounting, Finance and Management Sciences.
15. International Journal of Academic Research in Economics and Management Sciences.
16. International Journal of Academic Research in Progressive Education and Development.
17. Multilingual Academic Journal of Education and Social Sciences (MAJESS).
18. International Journal of Organizational Analysis (Emerald Group).
<http://www.emeraldinsight.com/products/journals/journals.htm?id=ijoa>
19. World Applied Science Journal (WASJ). <http://www.wasj.org/login.aspx>
20. Asia Pacific Management Review. <https://www.journals.elsevier.com/asia-pacific-management-review>

Editorial Board

1. International Journal of Modern Business Issues of Global Market (IJMBIGM).

AWARDS RECEIVED

Achievement and Professional Awards:

- 1990** Sandoz/Wander Pharma Services Award for Excellent Achievement for 1989, with Special Award as Medical Representative of the year 1989, awarded at Basel, Switzerland.



- 1996** Sandoz Pharma Services Award for good Achievement for 1995, with special thanks from top management, awarded at Basel, Switzerland.
- 1999** Novartis Award for Best performance for 1998
- 2001** Novartis Pharma Services Award for Excellent performance for 2000 from Basel, Switzerland, awarded at Nairobi, Kenya.
- 2013** Middle East University Shield
- From 2013 to 2020:** Reward Letters from University President and Head of University Competencies Exam and College Dean.

GRADUATE STUDENTS SUPERVISION

Student Name

Thesis Title

Master Theses Supervision at MEU - Jordan:

1. Abdel-Rahman Ahmad Radi: **The Impact of Intellectual Capital on the Organizational Performance in the Jordanian Tourism Sector.** May 2013.
2. Naser Sajid Al-Shamari: **Impact of Intellectual Capital on the Telecommunications Industry's Performance in the Light of External Business Environment: Applied Study in the State of Kuwait.** May 2013.
3. Riyadh Ahmad Al-Osoofi: **Project: The Obstacles of the Electronic Trading via the Internet and its Impact on the Performance of Amman Stock Exchange.** May 2015.
4. Hamza Fadeel El-Manaseer: **The Impact of Supply Chain Practices on Operational Performance of Jordanian Companies for Oil and Fuel Services.** January 2015.
5. William Hanna Al Kunsol: **The Effect of Lean Six Sigma on the Jordanian Pharmaceutical Manufacturing Organizations' Business Performance.** June 2015.
6. Hamza Saleh "Sultan El-Tamimi": **The Impact of Supply Chain Integration on Operational Performance at Jordanian Pharmaceutical Manufacturing Organizations.** June 2015.
7. Naser Mohammad Kharroub: **The Impact of E-Business Capabilities on The Performance of Human Resources and Organizational Performance in Jordanian Retail Sector A Case Study: Sameh Mall Investment Group.** May 2016.
8. Mahmoud Nabil Shukri Nazzal: **The Effect of Supply Chain Integration Elements on Sustainable Development of Jordanian Phosphate Fertilizers Manufacturing Companies.** June 2016.
9. Abdalla Abdel Qader Hadia: **Impact of Supply Chain Practices on Competitive Priorities of Jordanian Dairy Manufacturing Companies.** July 2016.
10. Abdallah Hasan Agha: **Achieving Blue Ocean Strategy: An Empirical Study at Jordanian Pharmaceutical Manufacturing Organizations.** August 2016.
11. Suhaib Ahmad Al-Khawaldah: **The Impact of Project Managers' Competencies on Project's Success.** January 2017.
12. Yasmeen Hatem Hashlamoun: **The Effect of Applying the Fundamentals of Lean Manufacturing in Competitive Advantage Strategies in the Jordanian Pharmaceutical Manufacturing Companies.** January 2017.

13. Abdallah Hussain Darwish: **The Effect of Total Just in Time on Competitive Advantage on International Fast Food Restaurants in Jordan.** January 2018.
14. Dilara Erbil Onal: **The Effect of Corporate Social Responsibility on Competitive Advantage: A Field Study at Jordanian Airlines.** January 2018.
15. Ibrahim Mohammad Siag: **The Impact of Human Resource Management Quality on Decision Making Process at Jordanian Medical Diagnosis Laboratories Organizations.** January 2018.
16. Naiyf Yousef Alaoun: *The Effect of Total Quality Management Practices on Competitive Priorities of Telecommunication Companies in Qatar.* January 2018.
17. Sharief Ahmad Al-Atrash: **The Impact of Supply Chain Control Tower on Competitive Advantages of Jordanian Pharmaceutical Manufacturing Industry.** July 2018.
18. Ahmad Mohammad Zaituon: **The Effect of Smartphone Applications on Competitive Strategies in Retail Stores; From Customers View Point.** January 2019
19. Qusai Mekhled Sharaia: **The Effect of Intellectual Capital on Quality of Decision Making at Jordanian Commercial Banks.** January 2019.
20. Asa'ad Adnan Ghaith: **The Impact of Balanced Scorecards on Competitive Strategy: Field Study at Jordanian SMEs Manufacturing Organizations.** June 2019.
21. Ghassan Yahya Hamarneh: **The Impact of Total JIT on Services Quality of Private Hospitals.** Zaid Ali Alshawabkeh: **The Impact of Total Quality Management Practices on Strategic Agility.** June 2019.
22. Zaid Ali Abdel-Hadi Al-Shawabkeh: **The Impact of Total Quality Management Practices on Strategic Agility in Jordanian Concrete Companies.** June 2019.
23. Nada Mahmoud Almokdad: **Impact of Green Supply Chain on Competitive Advantages of Jordanian Pharmaceutical Manufacturing Industry.** January 2020.
24. Nour Khalil Abu-Khaled: **The Impact of Artificial Intelligence on Employment in Translation Organizations.** January 2020.
25. Samar Ahmad Sandouqa: **The Impact of Enterprise Resource Planning System on Supply Chain Management in Jordanian Pharmaceutical Manufacturing Industries in Amman ,Jordan.** January 2020.
26. Emad Sulaiman Almoghrabi: **The Influence of Situational Leadership Style on Projects Performance: An Empirical Study at Jordanian Chemical Manufacturing Organizations.**
27. Shahad Ghazi Al-Janabi: **The Impact of Just in Time Practices on Organizational Performance: An Empirical Study on Jordanian Fast Food Restaurant.** June 2020.
28. Rimam Amin Jabirou: **The Effect of Total Just in Time Practices on Lean Operations in Jordanian Pharmaceutical Manufacturing Companies.** June 2020.

Ph.D. Theses Supervision at Bedfordshire - Britain:

29. Ghadeer Talal Husni Khuffash: **factors influencing The establishment of Non-profit foundations in Jordan.**
30. Maen Jazi Al Mahameed: **Intrapreneurship Implementation Barriers: An Investigation at Jordanian Mobile Service Providing Companies.** Running
31. Dua'a Fawzi Shaker Shubita: **The Impact of Ownership structure and Investment decision on Capital Structure.**
32. Omar Musa Yada Madadha: **The Influence of Servant leadership and Employees' Perception of Human Recourse Management Practices on Affective Commitment and Organisational Citizenship Behaviour: The Mediating Effect of Psychological Contract Fulfilment.**

33. Farah Mohammed Amireh Dayhet Al-Rasheed: **Explore new effective solutions for disputes and conflicts in Jordanian and German construction companies at each phase of the project life cycle (Comparing between Jordan and Germany).**