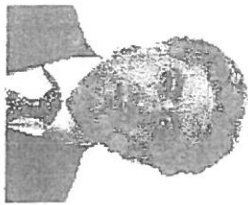


Yousef Salim Khalieh

Rajai K. W. Dajani & Associates Law Firm/Managing Partner
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Personal overview

Date of Birth

15 November 1969

Nationality

Jordanian

Academic / Professional Qualifications

Yousef graduated from the University of Westminster (UK) with a law degree (LL.B. Honors) and received his Masters of law (LL.M. Honors) in International Business Law from the School of Oriental and African Studies.

Professional overview

Licensed Attorney in private-practice since 1995 (Amman, Jordan). Extensive experience in corporate laws and contracts, government related projects, construction contracts, telecommunications, E-commerce, international trade, foreign investment, franchise and distributorship, intellectual property and litigation. Able to communicate clearly and concisely with people of diverse background and levels of authority.

Work experience:

Managing Partner, Rajai K. W. Dajani & Associates Law Office, 1998- present.
Associate, Ali Sharif Zubi & Sharif Ali Zubi Law Office, 1995-1998.
Trainee, Sami and Adib Habayeb Law Office, 1993-1995.

Membership of professional associations:

Member at Legal Committee-The Orthodox Club 2019.
Board Member – National Petroleum Company 2019.
Committee Member - Zakat Fund 2018 to date.
Member-Jordan Strategy Forum 2017 to date.
Vice chair of Disciplinary Committee – Jordan Football Association 2017 to 2020.
Member of the Appeals Disciplinary Committee – Jordan Football Association 2020 to date.
Member-Franco Jordanian Business Club 2016 till date.
Member-Royal Jordanian Radio Amateurs Society (RJARs).
Member at Legal Committee-The Orthodox Educational Society.
Vice President-The National Orthodox School Alumni (since establishment 2007) to date.
Committee Member-The Non-Profit Companies Act and its amendment No. (73) of 2010.
Committee Member- Review Committee of Copyrights Protection Act of 1992 (initiated by the Minister of Industry and Trade).
Member-International Bar Association.
Member-Jordanian Bar Association 1995.

Compositions and Publications:

Business Legislations and Incentives, one in a series of books prepared in association with Allied Accountants, Arthur Andersen for the Middle East North Africa Economic Summit held in Amman in October 1995.

Companies Legislation Guide, a guidebook commissioned by USAID and prepared in association with Allied Accountants/Arthur Andersen.

Majied Qasem
majied@ajyalcapital.com, +962.79.5555.111

Summary

- Serial Entrepreneur focusing on Technology and Education
- Active Angel Investor and growth enabler
- Mentor and coach for young leaders across business sectors
- Serves on the advisory board of several startups and NGOs
- Track record of supporting the creation and growing of service companies in the region

Experience

Managing Director and Founder at Ajyal Capital, April 2016 - Present
Ajyal Capital is a personally funded impact fund that provides growth funding and coaching support for innovative pre-schools. Other than providing growth capital, Ajyal works with leading pre-schools' on scaling their businesses through customized mentorship and executive support programs the growth of current managers and the shaping of upcoming ones.

Founder at FIS13, March 2017 - Present

Through the Founders Innovation and Support Hub-13 (FIS13), Majied mentors young entrepreneurs so they can better understand their business strengths and weaknesses and identify areas of untapped opportunities and future challenges they may face. This is done on pro-bono bases to help support and grow the culture of sustainable innovation. Majied works closely with the local eco system of incubators, accelerators, and investors to create maximum impact.

Fellow, the Aspen Institute, September 2014 - Present

Majied is a Fellow of the Middle East Leadership Initiative at the Aspen Institute. Class 2014.

Co-Founder and Member of the Board at Jordan Institute of Directors (JIOD), July 2012 - 2019

Jordan Institute of Directors (JIOD) aims to increase awareness about corporate governance and enhance the understanding of governance principles. Through the JIOD, Majied helped improve corporate performance by developing and informing executives and board members across policy and practice.

Oasis500, Investment Committee, January 2013 - 2017

Served on the investment committee of OV1, part of Oasis500 fund committed to innovative and early stage start ups. Majied helped review deal pipeline and approve and structure Seed and Growth disbursements to startups.

Board Member and Chair of Audit Committee at OPTIMIZA, January 2007 - Present

The first publicly-listed Technology Infrastructure company (ASE:CEBC) in Jordan with approximately \$30m in revenue. As a board member, Majied is the Chair of the Board Audit committee overseeing the financial reporting, compliance, and related Party transactions.

Co-Founder at d1g.com, May 2008 - March 2014

Majied co-founded d1g.com. A regional portal focused on providing a range of media rich and socially enabled services.

Managing Director at RAZORView Advisors, July 2003 - June 2008

Majied worked with government leaders and leading corporate CEOs to optimize their organizations and projects by providing management advisory services on sound governance, strategic planning, corporate social responsibility, and performance measurement and goal setting.

Program Director at Jordan Education Initiative, a World Economic Forum Global Initiative

June 2005 - December 2007

Majied served as Director for the Jordan Education Initiative (JEI) focusing on creating a replicable model for innovative Education Reform through Public Private Partnerships. Through the program, Majied raised and managed \$100m of funds from the government of Jordan, the World Economic Forum, and Program Partners to ensure that innovative technology models for education aimed at accelerating and supporting the national Education Reform are initiated, implemented, and successfully replicated in other countries.

Founder and Board Member at Injaz. September 2001 - September 2007

Injaz is a non-profit organization focused on economic and social development for youth in Jordan. Majied served as the vice chairman of Injaz. During his work with Injaz, Majied played an active role in ensuring sustainability of the organization by integrating the organization's role into the community and supporting hiring activities of key personnel.

Founder and Board Member at Information and Technology Association of Jordan (Intaj)

June 2000 - June 2004

Worked with a small group of industry leaders to form the IT Association of Jordan, Intaj. Today, Intaj is the official body representing the IT sector in Jordan. Majied worked closely with other board member to lobby the government for new and improved laws and regulations to improve the competitiveness of the Jordan ICT sector.

Founder at Estarta Solutions. May 2002 - June 2003

Helped attract the first direct investment from Microsoft in the region. Majied worked very closely with Microsoft Corporation in relation to their investment into Estarta. The company grew to more than 1,300 people in Jordan and Europe.

Co-Founder at ExecuTrain. June 1999 - January 2007

ExecuTrain was founded to offer high quality training and consulting services to progressive corporations, customized to their culture and needs. Through ExecuTrain, Majied was involved in the development and delivery of Live Online VILT classes on the latest Technical Certifications, Self-Paced eLearning Performance Support for Desktop Applications, or Instructor-Led Classroom training on Professional Management Skills. The business was acquired in January 2007.

Co-Founder and Head of Engineering at ONEWORLD. September 1997 - May 2002

Co-established ONEWORLD and helped grow it to more than 300 people in Amman, Boston, San Diego, San Francisco, and Beijing.

Co-Founder at Arabia.com, June 1996 - September 1997

Co-Founded the first portal targeting Arab communities worldwide. The portal was backed by leading technology leaders in Saudi Arabia, Jordan, and UAE. Majied successfully exited Arabia in 1997.

Education

The Ohio State University B.Sc., Engineer, 1989 - 1994