



Dr. Adnan Shaher Al'Araj

General Manager

BLOM-Bank Jordan

Date of Birth: 16/11/1962

Nationality: Jordanian.

Marital Status: Married with six children.

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Education

- **Ph.D in Finance**, Amman Arab University for Graduate Studies, 2003, G.P.A 3.75 out of 4, with excellent rating.
- **Master degree in finance**, Jordan University, 1989, with excellent grade.
- **B.A degree in accounting**, Jordan University 1984.
- **ACPA**, Arab Certified Public Accountant (ASCA), 1994.
- **INSEAD Business School**, 2001, Executive Certificate in Strategic Management in Banking. *Paris*.
- **International Finance Corporation (IFC)**, Certified Board Member-Corporate Governance.
- **TUM University- Six Sigma Belt**.

Experiences

- June, 2005-Present: **The General Manager of BLOM Bank- Jordan**.
- January, 2005-May, 2005: **Assistant General Manager for Regional Branches**, Export & Finance Bank, Amman.
- January, 2004-December, 2004: **Assistant General Manager for Credit & Branches**, Export & Finance Bank, Amman, Jordan.
- February, 1998-December, 2003: **Assistant General Manager for Corporate & Trade Finance**, Export & Finance Bank, Amman Jordan.
- April, 1996-February, 1998: **Credit Department Manager**, Export & Finance Bank, Amman Jordan.
- January, 1986- April, 1996: **Credit Officer and Accounts Relationship Manager**, Arab Bank, Headquarters, Amman, Jordan.

Memberships:

- A. **Board Member, Association of Banks in Jordan, since March,2018.**
- B. **Member of Trustees Board of Middle East University since, January,2007.**

- C. *Board Member, Institute of Banking Studies, Central Bank of Jordan. Since 1-7-2016.*
- D. *Deputy Chairman of Trustees Board of Middle East University for the period from January, 2007 -2014.*
- E. *Member of Deanship of Business Administration Faculty in Hashemite University 2006-2007.*
- F. *Member of Deanship of Science Faculty in Jordan University since 2009 till 2012.*
- G. *Member of Deanship of Postgraduate Studies & Scientific Research in Al-Ahliyya Amman University since 2006-2007.*
- D. *Supervisor on Ph.D Dissertations in banking department in Arab Academy for Banking and Finance Sciences.*

Other Experiences

A. Lecturer and instructor with the following institutions:

1. *Meddle East University for Graduate Studies for the following courses:*

- Managerial Finance.*
- *Portfolio Management.*
- *Risk Management.*

2. *Becker Professional Review and Morgan International-Jordan for **Chartered Financial Analysts (CFA)**, Corporate Finance, Microeconomics and Macroeconomics.*

3. ***Trainedge-Jordan** for the following courses:*

- Risk Management in Banking.*
- Finance for non-financiers.*

4. ***Arab Academy for Banking and Finance Sciences** for the following courses:*

- Credit Risk Management, Ph.D level.*
- Retail Banking, Ph.D level.*
- Monetary Policy and Banks Supervision, Ph.D level.*
- Seminar in Banking, Master level.*

E-Banking, Master level.

5. **Oman International Bank** for the following seminars:

Risk Management in Banking.

Corporate Credit Analysis

Cash Flow Management.

Basel II Accord.

6. **Oman Institute of Banking** for courses in *Strategic Management in Banking and Future Banks.*

7. **International Finance Corporation (IFC)-World Bank** for the following models:

Asset Liability management.

Credit Risk Management.

Credit Analysis.

6. **Al Rajhi Banking Corporation** for training courses in *customer evaluation and credit analysis.*

7. **Arab Bank** for the following seminars:

Advanced Credit Analysis.

Accounting in Banking.

8. **Industrial Development Bank (IDB)** for the following seminars:

Advanced Credit Analysis.

Advanced Financial Analysis.

9. **Housing Bank** for the following seminars:

Advanced Credit Analysis.

Remedial & Workout Loans Management.

Cash Flow Management.

Seminars & Conferences

- *The International Arab Banking Summit 2008, Euro-Arab Banking Dialogue- **Paris.***
- *Annual Achieving Operational Excellence In Banking Summit, 2007, **Dubai, UAE.***
- *Union of Arab Banks, The International-Arab Banking Summit for 2007 "Euro-Arab Banking Dialogue, **Brussels Belgium.***

- *Ifex Training, 2003, Middle East Fraud Prevention Training Course, **Bahrain***
- *IBC Global Conference, Insuring Export Credit & Political Risk, 2003, **London**.*
- *Euromoney Training, 2000, International Capital Markets, **London**.*
- *Euromoney Training, 2000, Syndicated Loans, **London**.*
- *Lebanese American University (LAU), 1999, Risk Management and the Evolution of Banks. **Lebanon**.*
- *United Group Consulting & Management Co. and Investment Promotion Corporation, 1999, Fundamentals of Leasing.*
- *Institute of Banking Studies, Strategic Thinking in Banking, 1998*
- *Union of Arab Banks, 1997, Corporate Finance, Lebanon.*
- *Citibank School of Banking, 1995, Fundamentals of Credit Analysis. Jordan.*
- *TEAM, Corporate Strategy, 1994, Jordan.*
- *Institute of Banking Studies, Forwards & Futures Contracts, 1994.*
- *Jordan Institute of Management, 1991, Estimating & Analyzing Costs of Investment Projects, Jordan.*
- *ICSM, 1990, Credit & Export Financing, Jordan.*
- *MMIS, 1995, Management in the 90's Workshop, Jordan.*